

## **BRAND AND ITS IMPACT ON THE COMPANY'S IMAGE**

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In today's highly competitive business environment, a company's image plays a crucial role in its success. One of the key elements forming a company's image is its brand. A brand is a unique commercial name, symbol, design or other element that identifies a product, service or company and distinguishes it from its competitors. It represents the image, reputation and values associated with a particular product or organization. The impact of a brand on a company's image cannot be overestimated as it has the power to shape perceptions, build trust and differentiate a company from its competitors [1].

First and foremost, the brand is the face of the company. It is the first point of contact for consumers and potential customers. A well-designed brand can make a positive first impression, attracting the attention and interest of the target audience.

Moreover, a brand helps build a company's reputation. A strong brand conveys a consistent message about a company's values, mission and commitment to its customers. This consistency builds trust and credibility among consumers because they know what to expect from the company.

In addition, a brand can differentiate a company from its competitors. In today's crowded marketplace, having a unique and recognizable brand is essential to stand out. A strong brand identity helps a company carve out a niche for itself and attract customers who resonate with its values and offerings.

### **References**

1. Calderon-Fajardo, V. Brand personality: Current insights and future research directions / V. Calderon-Fajardo // *Journal of Business Research*. – 2023. – Vol. 166. – P. 1–14.